

# ERC OPPORTUNITY

## Compensation Summary

Commissions are calculated based on the Bottom Line's contingency fee charged to the business which ranges from 15-30% of the total gross refund/grant. The percentages represented below are of that contingency fee.



ERC Ranks	Rank Volume (personal + frontline)	Direct ERC Deals	Affiliate Bonus (Level One)	Infinity Bonus
Consultant		17%	5%	
Senior Consultant	5 Mil	18%	5%	1%
Sales Manager	25 Mil	18.5%	5%	1%
Regional Manager	50 Mil	19%	5%	1%
Senior Manager	75 Mil	19.5%	5%	1%
ERC Partner	100 Mil	20%	5%	1%

# Terms

*Commissions are Calculated based on the Bottom Line Fee charged to the business which ranges from 15-30% of the refund/grant. The fee will be determined and decided by Bottom Line based on the size of the business and other factors in their model. This will be reported directly in your iHub ERC back office throughout the process.*

**All ERC Commission Recipients must be Deal Qualified.**

**Qualified:** A submitted deal has been processed and submitted to the government.

**DEAL QUALIFIED:** You have 90 days from the time you are eligible to receive a commission to get at least one qualified deal personally. After your first qualified personal deal you are qualified for all future earned commissions

## **Rank Volume:**

This is based on the Combination of Your Personal Deal Volume and your Personally Enrolled Affiliate's Deal Volume.

- Additionally, at least 50% of the Rank Volume requirement is coming from your Personally Enrolled Deal Volume.